AGRICATURE NOUSTRY REPARADOL AT THE NOUSTRY RE

COUNTY OF SONOMA

575 ADMINISTRATION DRIVE, ROOM 102A SANTA ROSA, CA 95403

SUMMARY REPORT

Agenda Date: 5/14/2019

To: Sonoma County Board of Supervisors

Department or Agency Name(s): Sonoma County Regional Parks

Staff Name and Phone Number: Jim Piercy, 707-565-3955

Vote Requirement: Majority Supervisorial District(s): First

Title:

Spring Lake Park Fee Package FY19-20

Recommended Actions:

- A) Approval of Resolution of the Board of Supervisors of Sonoma County and the Directors of the Sonoma County Water Agency authorizing a fee adjustment for the Water Parks Group Use Reservation and new fees for Recreation Programs and Multi-day Excursions effective on July 1, 2019.
- B) Approval of the Resolution of the Board of Supervisors authorizing adjustments in hourly staff billing rates applicable to recover the reasonable cost of providing services such as repairs, set-up and staffing for events, special use permits, and for maintenance and grounds keeping services. Fee changes become effective July 1, 2019.

Executive Summary:

Sonoma County Regional Parks hosted nearly 900,000 visitors to Spring Lake Park last year including 12,000 students attending environmental education programs. Spring Lake Park is funded by the Sonoma County Water Agency and by fees paid by park visitors. These revenues enable Regional Parks to offer innovative programming that meets community needs. Regional Parks' user fees recover the reasonable costs for maintaining Spring Lake Park for public use, for providing park services, and for consistency with prior fee adjustments. Regional Parks proposes one change to current fees and three new fees for FY 19-20, details are included in the Fee Package Cover Sheet attached to the Resolutions accompanying this Agenda Report and summarized here.

Discussion:

Changes to Current Fees and Rates

Regional Parks proposes one fee change for FY 19-20, a reduction in the Aquatic Park Group Use Reservation fee from \$350 for 50 passes to \$250 for 25 passes. This change will better match visitor's needs and will increase revenues by increasing the number of reservations booked. Comments from Park visitors indicate that this change will better fit user needs and is expected to increase the number of reservations by more than 50% and revenues by \$850.

New Fees

Regional Parks proposes two new fees for FY 19-20: Recreation Programs and Multi-Day Excursions.

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Regional Parks would like to offer enhanced recreational opportunities to introduce the public to kayaking, fishing and other activities for groups of four to 20 participants. The cost for these excursions would be calculated on an ad hoc basis. The Recreation Program fee would be between \$100 and \$300 and would recover the direct cost of providing the service. Direct costs include staffing, transportation, meals and snacks, boat and equipment rental, insurance, and other supplies. Recreation Programs will be for the general public with opportunities to engage youth from underserved communities with Regional Parks Foundation scholarship support as needed to better serve the community. We anticipate 20 participants in Recreation programs. Recreation Programs are designed to introduce the public to parks and outdoor recreation and are similar to programs offered by other recreation agencies. The Recreation Program fee is expected to generate \$3,000 per year in revenue. This kind of programming may increase liability to the County.

Regional Parks would also like to offer multi-day programs to introduce Sonoma County residents to overnight camping and backpacking. Multi-day Excursions would cost up to \$450 and would recover the direct cost of providing the service and include four to twelve participants. Direct costs include staffing, transportation, meals and snacks, equipment rental, insurance, and other supplies. We anticipate 30 participants in these programs and the Regional Parks Foundation will offer scholarships as needed to better service the community. Multi-day Excursions will introduce the public to parks and outdoor recreation and are similar to programs offered by other recreation agencies. Multi-day Excursions are expected to generate \$6,750 in additional revenue. This kind of programming may increase liability to the County.

<u>Justification to Changes to Current Fees:</u>

The primary purpose of the proposed increases to Regional Park Fees is to maintain core services that provide park users with a safe experience in Spring Lake Park. The proposed fees also comply with Proposition 26 criteria because the fees reflect the reasonable cost of maintaining Spring Lake Park for public use and recovering the reasonable costs of the services provided. Fee amounts cover only a portion of the Department's overall costs as Spring Lake Park receives over \$2.8M per year in support from the Sonoma County Water Agency for operating and maintaining Spring Lake Park. Therefore, the proposed increases do not exceed the reasonable cost of maintaining the parks for public use and for providing for these public services. The proposed fees are reasonably allocated since they are applied equally based on use or service provided either to the public at large or to those who buy annual memberships, which are available to the public. While partial cost recovery is the key driver necessitating Parks fees, Regional Parks seeks to ensure that its fees are not prohibitive to users even at the expense of cost recovery.

Changes to Staff Charges:

Regional Parks requests Board approval of updates to the rates for Staff Charges to obtain full reimbursement for special events that require extra staffing, staff costs for the repair of damage caused by special events, set up of specialized equipment by County staff, and staff costs for maintenance and grounds services. The Department has established these rates based on the budgeted cost of salaries and benefits along with administrative overhead associated with the positions.

Summary of Expected Results:

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With revenue from user fees the Department expects to keep all Regional Parks open with a satisfactory level of maintenance and enhanced visitor services and experiences.

Prior Board Actions:

May 9, 2017 BOS adopted Regional Parks Fee Adjustments

FISCAL SUMMARY

Expenditures	FY 18-19	FY19-20	FY 20-21
	Adopted	Projected	Projected
Budgeted Expenses		10,600	
Additional Appropriation Requested			
Total Expenditures		10,600	
Funding Sources			
General Fund/WA GF			
State/Federal			
Fees/Other		10,600	
Use of Fund Balance			
Contingencies			
Total Sources		10,600	

Narrative Explanation of Fiscal Impacts:

The proposed fee change and new fees are designed to support programs that better meet visitor needs.

Staffing Impacts:							
Position Title (Payro	Additions (number)	Deletions (number)					

Narrative Explanation of Staffing Impacts (If Required):

The proposed fee change and new fees will not impact staffing.

Attachments:

Concurrent Resolution 1
Concurrent Resolution 2
Regional Parks Fee Package Cover Sheet
Attachment A, Regional Parks Fee and Revenue Summary Staff Charges

Agenda Date: 5/14/2019	
Related Items "On File" with the Clerk of the Board: None	



Date: May 14, 2019	Item Number:Resolution Number:	
	☐ 4/5 Vote Requ	uired

Resolution Of The Board Of Supervisors Of The County Of Sonoma and the Directors of the Sonoma County Water Agency, State Of California, Authorizing A Fee Adjustment For Water Park Group Use Reservation And New Fees For Recreation Programs and Multi-day Excursions To Recover The Cost Of Providing These Services.

Whereas, the County of Sonoma operates Spring Lake Regional Park on behalf of the Sonoma County Water Agency; and

Whereas, pursuant to California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)(4), and Sonoma County Code section 20-24, the County of Sonoma may charge fees to the public for the entrance and use of Spring Lake Park, and to recover the reasonable cost of service provided to the fee payor for maintaining the parks and providing government services; and

Whereas, in fiscal year 2017-18 Spring Lake Park generated \$0.04M in revenues and \$2.65M in expenditures with management fees of \$2.61 to operate and maintain Spring Lake Park; and

Whereas, the fee revenue generated for the provision of these services does not fully recover the cost to provide those services to the fee payors, however, the fee revenue offsets expenses incurred in the operation and maintenance of the Spring Lake Park; and

Whereas, a comparison of Spring Lake Park revenue, expenditures, and management fees in the last fiscal year indicates that the additional revenues to be collected from the adjusted fees will be less than the cost to the County of funding Spring Lake Park programs;

Now, Therefore, Be It Resolved that to recover the reasonable cost of providing certain parks services, it is necessary to increase certain fees and establish certain new fees as set forth below.

Now, Therefore, Be It Resolved based on information presented to this Board,

this Board finds that the proposed fees comply with all legal requirements, including Art. XIII C of the California Constitution.

Be It Further Resolved that in all other respects, previously established fees for Spring Lake Park not modified by this resolution shall remain in full force and effect.

Be It Further Resolved that if any section, subsection, sentence, clause or phrase of this Resolution is for any reason held to be unconstitutional or otherwise invalid, such decision shall not affect the validity of the remaining portion of this resolution

Be It Further Resolved that pursuant to state law and Section 20-24 of the Code of the County of Sonoma, the Director of Regional Parks shall be authorized to reduce the Water Park Group Use Reservation Fee and provide new services (Recreation Programs, Multi-day Excursions) for members of the public who request these additional programs and the County is authorized to charge the direct cost of providing these requested services. The new fees and cost recovery for those services is hereby authorized to become effective on July 1, 2019, and shall supersede rates and policies presently in effect, and shall be incorporated into the schedule of all rates and fees charged for the use of Sonoma County's park facilities.

Be It Further Resolved that the Director of Regional Parks is hereby authorized and directed to take such steps as necessary to implement and charge the adjusted fees adopted herein.

So Ordered.

Gorin:	Zane:	Gore:	Hopkins:	Rabbitt:
Ayes:	Noes:		Absent:	Abstain:

Supervisors:



Date: May 14, 2019	Item Number:Resolution Number:
	☐ 4/5 Vote Required

Resolution Of The Board Of Supervisors Of The County Of Sonoma And The Directors Of The Sonoma County Water Agency, State Of California, Adjusting Staff Charges For Equipment, Repair Of Damage, Setup For Events, And Staff Hourly Costs For Maintenance, Grounds Services, Park Operations, Administration, Planners, Building Workers, And General Services Mechanics And Painters To Recover The Reasonable Cost Of Providing These Services.

Whereas, the County of Sonoma operates Spring Lake Park; and

Whereas, it is in the interest of the County to operate or oversee operations of Spring Lake Park to respond to recreational and cultural needs; and

Whereas, it is in the best interests of the County of Sonoma and the general public to maintain and operate said facilities at a standard of care that provides for the welfare, safety, and enjoyment of park visitors; and

Whereas, staff charges have been established by the County to offset operations, maintenance, administration, and planning costs and to recover the reasonable cost of providing these services; and

Whereas, imposition of staff charges will provide and alternative revenue source so that the General Fund does not have to be used to pay for these services; and

Whereas, the Director of Regional Parks has recommended that the Board of Supervisors of the County of Sonoma and the Directors of the Sonoma County Water Agency adopt adjustments to staff charges for equipment, repair of damage, setup for events and staff hourly costs for maintenance, grounds services, park operations, administration, planning, building workers, and General Services mechanics and painters as identified in Attachment A to the Agenda Report accompanying this Resolution ("Fee and Revenue Summary Chart, Staff Charges").

Now, Therefore, Be It Resolved that to recover the reasonable cost of providing certain park services, it is necessary to increase certain fees and establish new fees as set forth below.

Be It Further Resolved that staff charges shall be adjusted as specified in the table below are to become effective July 1, 2019, and that the Director of Regional Parks is hereby authorized and directed to take such steps as necessary to implement and charge the rates adopted herein.

Be It Further Resolved that the Director of Regional Parks is hereby authorized and directed to take such steps as necessary to implement and charge the adjusted rates and new fees adopted herein.

Position	FY18-19 Rate
Building Mechanic	\$114.23
Lifeguard A	\$34.76
Lifeguard B	\$37.27
Lifeguard C	\$39.95
Lifeguard Supervisor	\$47.58
Park Aide	\$30.48
Park Ranger Assistant	\$41.84
Park Ranger I	\$97.67
Park Ranger II	\$108.74
Supervising Ranger	\$131.55
Undergrad Intern	\$29.21
Parks and Grounds Maintenance Worker I	\$38.78
Parks and Grounds Maintenance Worker II	\$97.02
Park Maintenance Supervisor	\$103.74
Department Analyst	\$135.44
Planning Technician	\$62.92
Planning SOA	\$69.90
Planner II	\$104.36
Senior Park Planner	\$131.28
Program Manager	\$11639
Right of Way Agent	\$68.14
Planning Manager	\$144.45

Supervisors:

Gorin:	Zane:	Gore:	Hopkins:	Rabbitt:
Ayes:	Noes:	Д	Absent:	Abstain:

So Ordered.

	Department:	Regional Parks					Fee Hearing:			5/14/2019			
			Requirement to Adjust Fee		Anticipated				Proposed	Additional		Amount Drior	Actual Cost of
Reference				FY 2017-18		Current Fee	Proposed	Change in			Last Date Fee		Providing
Number	Fee Description (Short)	Legal Basis for Fee*	Ordinance)	Units	FY 2019-20	Amount	Fee Amount	Fee	Date	Expected**	Changed	Change	Service
		California Constitution, Article XI, section 7,											
1	Recreation Programs	California Constitution, Art. XIII C, Section 1(e)	Resolution	0	20	n/a	\$100 - \$350	n/a	7/1/2019	\$ 3,000.00	n/a	n/a	\$100 - \$300
		California Constitution, Article XI, section 7,											
2	Multi-day Excursions	California Constitution, Art. XIII C, Section 1(e)	Resolution	0	30	n/a	\$100 - \$450	n/a	7/1/2019	\$ 6,750.00	n/a	n/a	\$100 - \$450
		California Constitution, Article XI, section 7,											
3	Water Park Rental	California Constitution, Art. XIII C, Section 1(e)	Resolution	19	30	\$ 350.00	\$ 250.00	-150%	7/1/2019	\$ 850.00	7/1/2017	n/a	\$ 2,500.00

^{*}Please cite all applicable sections.

^{**}Please explain if not equal to the difference between proposed and current fee times the expected volume of fees.

REGIONAL PARKS SPRING LAKE PARK FEE AND REVENUE SUMMARY CHART, STAFF CHARGES

(effective 07/01/19)

FY 19-20 Projected Revenues

Regional Parks Department		CURRENT	PROPOSED			
	FY 19-20	RATE	RATE	RATE	RATE	FY 19-20 REVENUE
FEE DESCRIPTION	BUDGET UNITS	Effective	Effective	DOLLAR	PERCENTAGE	INCREASE DUE TO
	OF SERVICE	7/1/2017	7/1/2019	CHANGE	CHANGE	RATE CHANGE

Departments 29010101, 29010102, and 29010103 **REGIONAL PARKS - Regional Parks (Department-wide)**

HOURLY RATE ADJUSTMENTS:						
Staff Charges for facility users or damage						
Building Mechanic II (General Services)	2	\$114.23	\$114.23	\$0.00	0.0%	\$0
Lifeguard A	4	\$30.99	\$34.76	\$3.77	12.2%	\$15
Lifeguard B	8	\$33.90	\$37.27	\$3.37	9.9%	\$27
Lifeguard C	0	\$35.92	\$39.95	\$4.03	11.2%	\$0
Lifeguard Supv	0	\$42.08	\$47.58	\$5.50	13.1%	\$0
Park Aide	5	\$29.82	\$30.48	\$0.66	2.2%	\$3
Park Ranger Assistant	2	\$38.99	\$41.84	\$2.85	7.3%	\$6
Park Ranger I	2	\$96.24	\$97.67	\$1.43	1.5%	\$3
Park Ranger II	0	\$114.11	\$108.74	(\$5.37)	-4.7%	\$0
Supervising Ranger	0	\$130.84	\$131.55	\$0.71	0.5%	\$0
Undergrad Intern	0	\$24.50	\$29.21	\$4.71	19.2%	\$0
Park Grounds and Maintenance Worker I	0	\$38.06	\$38.78	\$0.72	1.9%	\$0
Park Grounds and Maintenance Worker II	0	\$90.88	\$97.02	\$6.14	6.8%	\$0
Park Maintenance Supervisor	0	\$108.72	\$103.74	(\$4.98)	-4.6%	\$0
Department Analyst	0	\$136.24	\$135.44	(\$0.80)	-0.6%	\$0
Planning Technician	0	\$81.50	\$62.92	(\$18.58)	-22.8%	\$0
Planning SOA	0	\$65.92	\$69.90	\$3.98	6.0%	\$0
Planner II	0	\$107.60	\$104.36	(\$3.24)	-3.0%	\$0
Senior Park Planner	0	\$136.75	\$131.28	(\$5.47)	-4.0%	\$0
Program Manager	0	\$123.00	\$116.39	(\$6.61)	-5.4%	\$0
Right of Way Agent	0	\$63.69	\$68.14	\$4.45	7.0%	\$0
Planning Manager	0	\$155.18	\$144.45	(\$10.73)	-6.9%	\$0
Total Revenue:						\$54

Note: Budget units are estimated staff hours. Does not include all Regional Parks job classes. The same methodology will be used to create billable rates for job classes not included in this document on an as needed basis.

Justification:

This fee schedule is used by the Department to obtain full reimbursement for: (1) special events that require additional staffing, (2) staff costs for repair of damage caused by special events, (3) setup of specialized equipment by County staff, (4) staff costs for maintenance and grounds services.

The proposed fee represents the actual cost of providing staffing and will be used to help offset the cost or providing staffing services associated with special events at County facilities. The Department has established these rates based on the budgeted cost of salary plus benefits for positions with administrative overhead included in the rates. Regional Parks has calculated the rates for all Regional Park staff. Building Mechanic rates are established with General Services and charged through Regional Parks. Rate increases would become effective July 1, 2018.